

## 7.5 The Area Between Two Curves

If  $f$  and  $g$  are continuous functions and  $f(x) \geq g(x)$  on  $[a, b]$ , then the area between the curves  $f(x)$  and  $g(x)$  from  $x = a$  to  $x = b$  is

$$\int_a^b [f(x) - g(x)] dx.$$

### 7.5.1 Consumers' Surplus

Suppose you enter a store to buy an item for \$10. However, you discover that the item is actually selling for \$7. The amount that you saved (\$3), plus all the amount that other people save by buying at a lower amount than they were willing to pay, is called the consumer surplus.

Graphically, the consumer surplus is the area under the demand curve that is above the equilibrium:

$$\text{consumers' surplus} = \int_0^{q_0} [D(q) - p_0] dq,$$

where  $p = D(q)$  is the demand function, and  $(q_0, p_0)$  is the equilibrium point.

Similarly, if manufacturers would be willing to supply a product at a price *lower* than the equilibrium price  $p_0$ , manufacturers would get added income, which is called the producers' surplus: the total of the differences between the equilibrium price and the lower prices at which the manufacturers would sell the product.

$$\text{producers' surplus} = \int_0^{q_0} [p_0 - S(q)] dq,$$

where  $(q_0, p_0)$  is the equilibrium point and  $p = S(q)$  is the supply function.

The total surplus is the sum of consumers' surplus and producers' surplus.

**Example 1.** A factory has installed a new process that will produce an increased rate of revenue (in thousands of dollars per year) of

$$R'(t) = 104 - 0.4e^{t/2},$$

where  $t$  is time measured in years. The new process produces additional costs (in thousands of dollars per year) at the rate of

$$C'(t) = 0.3e^{t/2}.$$

a) When will it no longer be profitable to use this new process?

b) Find the net total savings.

**Example 2.** Suppose the supply function for concrete is given (in dollars) by

$$S(q) = 100 + eq^{3/2} + q^{5/2},$$

and that supply and demand are in equilibrium at  $q = 9$ . Find the producers' surplus.

**Example 3.** Find the consumers' surplus if the demand function for extra virgin olive oil is given (in dollars) by

$$D(q) = \frac{32000}{(2q + 8)^3},$$

and if supply and demand are in equilibrium at  $q = 6$ .

**Example 4.** For a family with an income in the lowest fifth of the U.S. population, the mean household income for the years 1970 to 2012 can be approximated (in thousands of dollars) by

$$f(t) = -0.0001844t^3 + 0.009938t^2 - 0.08515t + 11.33,$$

where  $t$  is the number of years since 1970. The mean household income for a family in the top 5% can be approximated by

$$g(t) = -0.01107t^3 + 0.6854t^2 - 6.587t + 193.3.$$

- a) Find the area under  $f(t)$  and  $g(t)$ , as well as the area between the two curves, over the interval  $0 \leq t \leq 42$ .
- b) Interpret the answers from part (a) and discuss what they might tell us about income inequality.

**Homework**

§7.5: 27, 31, 33, 37, 41